

Message Text

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71

ACTION EB-05

INFO OCT-01 NEA-05 ISO-00 CIAE-00 INR-10 NSAE-00 RSC-01

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R 241145Z OCT 73

FM AMCONSUL IZMIR

TO USDOC WASHDC

INFO SECSTATE WASHDC 1091

AMCONSUL ADANA

AMEMBASSY ANKARA

AMCONSUL ISTANBUL

UNCLAS IZMIR 469

E.O. 11652: N/A

TAGS: BFOL, TU

SUBJECT: WTDR: SINLAK MAKINA IMPORT

REF: USDOC 16178

1. ADDRESS: ATATURK CADDESI NO. 40, BIRSEN HAN 105-106, IZMIR. CABLE: SINLAK IZMIR. PHONE: 23121. OFFICER: HUSAMETTIN OZSINLAK, OWNER.

2. LARGE FIRM, EMPLOYS SIX, ESTABLISHED 1950 TO IMPORT ENGINEERING EQUIPMENT. PRESENTLY SELLS HEAVY MUNICIPAL EQUIPMENT AS EXCLUSIVE AGENT IN TURKEY FOR SEVERAL AMERICAN COMPANIES.

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3. FINANCIAL REFERENCES: PAMUK BANK, IZMIR BRANCH. TRADE REFERENCES: BRULE, INC., 13922 S. WESTERN AVE., BLUE ISLAND, ILL. 60406; CUTLER REPAVING INC., 921 E. 27TH ST., LAURENCE, KANSAS 66046; INGRAM MFG. CO., 233 BROADWAY, NEW YORK, N.Y. 10004; PAK-MAR MFG. CO., UNCLASSIFIED

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1123 MILITARY DR. SE, SAN ANTONIO, TEXAS 78214; G. J.

PAYNE CO., 11411 JEFFERSON BLVD., CULVER CITY, CALIF.,
90230; ROCKWELL MFG. CO., 400 N. LEXINGTON AVE.,
PITTSBURG, PA. 15208; TAYLOR MACHINE WORKS, 1815
HIGHWAY 15 NORTH, LOUISVILLE, MISS. 39339; UNIMASCO, INC.,
AIRLINE WAY AND SAN PEDRO ST., GARDENA, CALIF. 90247;
SEE ALSO PARA 4.

4. MAJOR FOREIGN FIRMS REPRESENTED: AMERICAN LA
FRANCE, 502 E. LA FRANCE ST., ELMIRA, N.Y. 14902, FIRE
FIGHTING EQUIP., AGENCY ACQUIRED 1972; AMERICAN
LINCOLN, 1100 HASKINS RD., BOWLING GREEN, OHIO 43402,
FLOOR MAINTENANCE EQUIP., AGENCY ACQUIRED 1966;
WAYNE MFG. CO., 1232 E. LEXINGTON AVE., POMONA,
CALIF. 91766, STREET SWEEPERS, AGENCY ACQUIRED 1968;
PARA 3 TRADE REFERENCES ALSO REPRESENTED.

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5. DESCRIPTION: FIRM DOES A BOOMING BUSINESS IN
MUNICIPAL MAINTENANCE, SANITATION AND FIRE FIGHTING
EQUIPMENT, HAS RECENTLY CONCLUDED \$4 MILLION SALES
AGREEMENT WITH MUNICIPALITY OF IZMIR, SUPPORTED BY
EX-IM BANK LOAN. CURRENTLY INVOLVED IN \$2.8 MILLION
LICENSING AGREEMENT WITH WAYNE MFG. CO. TO SET UP
MUNICIPAL GARBAGE TRUCK ASSY PLANT. SALES WILL
EXCEED \$5 MILLION THIS YEAR. CURRENTLY NEGOTIATING
\$3.2 MILLION CONTRACT WITH MUNICIPALITY OF ANKARA.
COMPANY IS AN EXCELLENT TRADE CONTACT FOR AMERICAN
FIRMS.

6. DATE: 10/73.
SMITH

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